

# GROW YOUR AERIAL INSPECTION BUSINESS

## AS A MEMBER OF OUR GLOBAL AFFILIATE NETWORK



Operating under a new and progressive business model, Aethon's Affiliate Program is designed to help you grow as an independent aerial inspection company through the strength of a strategic and technology partnership.

Bridging the gap between emerging aerial sensor technologies and big data analytics, we want to share the opportunity for you to deploy the latest camera and LiDAR technology while expanding your service offering to include business intelligence solutions for infrastructure and asset inspection applications.

The Affiliate model offers unlimited growth potential in the global infrastructure management market.

Rapid Access to Current & Future Sensor Technology

Scale to New Geographic Markets

Expand to New Industries

Add a New Revenue Stream with Software-as-a-Service

Marketing Support & Sales Referrals



Powered By:





## FROM IMAGE TO INTELLIGENCE

As an Affiliate of Aethon, you have access to the latest acquisition sensor and camera pods and a co-branded data management and analytical software-as-service solution. From your acquisition data, you can deliver the level of business intelligence today's infrastructure managers are looking for.

Structured as a shared revenue model for both acquisition and data delivery, Aethon not only removes the financial downside associated with purchasing capital equipment, but also presents an opportunity for your business to quickly make a profit and increase your revenue from the recurring access to the data you already acquired.

#### **Aethon's Commitment**

Subsidize sensor and software products necessary to conduct delivery of aerial inspection services.

Provide direct access to an Affiliate branded cloud delivery software solution and data portal.

Referral for inspection jobs resulting from sales and marketing efforts.

Share revenue from data management and analytic software solution.

### Affiliate's Commitment

Deploy Aethon sensors and cloud delivery as a co-branded solution.

Share a portion of acquisition sales revenue for subsidized hardware.

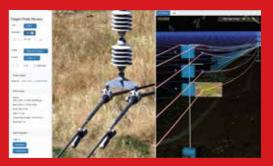
Commit to a level of service quality and operational standards that will enhance the network's brand.

Visti www.aethon-aerialsolutions.com to download our affiliate information package.





# HELIOS-1 **Integrated Smart Cameras** Combined RIEGL<sup>©</sup> LiDAR & EO/IR with autonomous operation



Combined LiDAR, video & still imagery

**Asset Inspection Strategic Maintenance Vegetation Compliance** Lifecycle Management

For more information, please contact us:

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